



Establishing Strategic Partnerships to Provide Services that Ensure Commodity Security in the HIV Programs in Kenya

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BACKGROUND

For country level HIV programs to run effectively and efficiently, different players with varied competencies are required. Phillips Healthcare Services Limited (PHSL) is a leading pharmaceutical supply chain provider in Kenya with modern warehousing facilities. It brings its expertise of providing pharmaceutical supply chain services to contribute towards achieving affordable and sustainable healthcare solutions to the HIV programs in Kenya.

OBJECTIVE

To demonstrate how PHSL's strategic partnerships have ensured commodity security.

METHOD

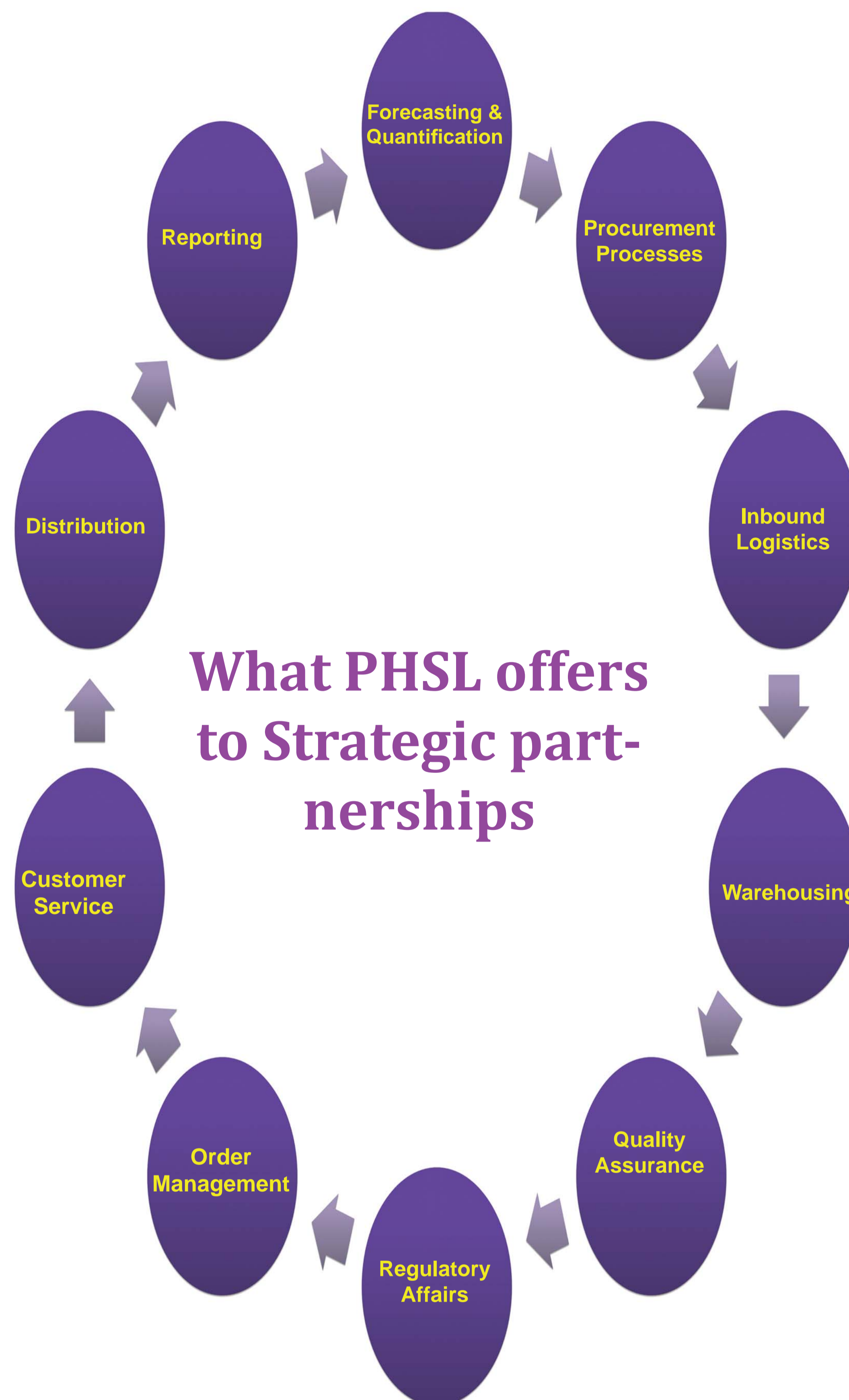
PHSL has partnered with various organizations to implement and manage donor funded projects to ensure the supply of vital commodities required for HIV programming support in Kenya.

► **Antiretroviral and Opportunistic Infections Medication Supply:** PHSL is currently a sub-contractor for a USAID/PEPFAR funded project i.e. USAID|Kenya Pharma managed by Chemonics International. On this project PHSL works with Chemonics, NASCOP, KEMSA, health facilities, DHL and other private transporters to ensure these medications are supplied to the service delivery points.

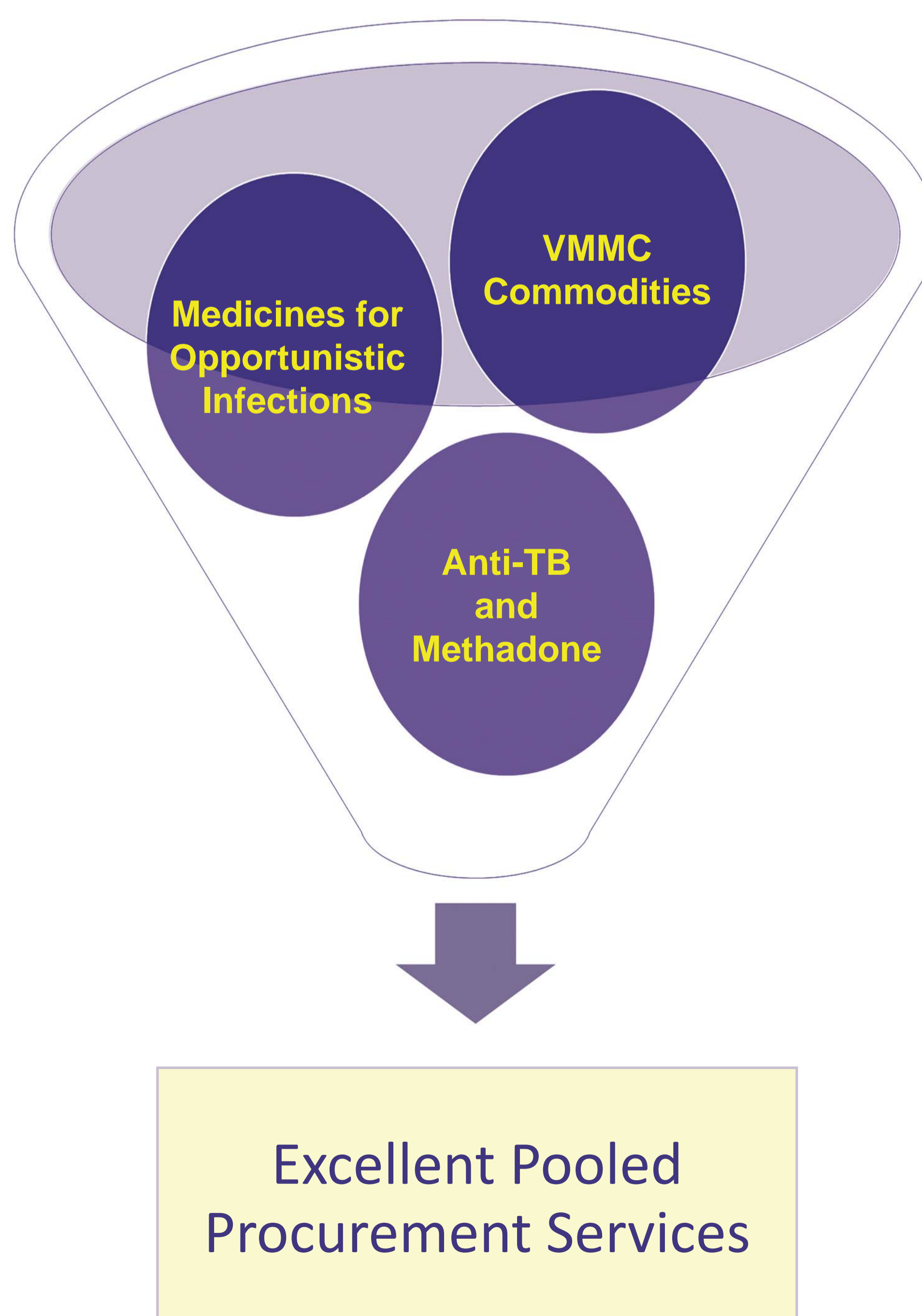
► **Equipment and Reagents Supply:** On this project PHSL is contracted by Clinton Health Access Initiative (CHAI) to facilitate importation and supply of portable lab equipment and reagents for the UNITAID | CHAI Point of Care program. On this project PHSL works with CHAI, manufactures, private transporters and laboratories to ensure the provision of Point of Care equipment and reagents.

► **Nutritional Products Supply:** PHSL was contracted by Family Health International (FHI) 360 to provide countrywide supply chain services for the Nutrition and HIV Program (USAID | NHP). On this project PHSL worked with FHI 360, INSTA Foods and e-Logistics to ensure that Nutritional products were supplied to health facilities.

In these partnerships PHSL provides services in its areas of expertise that have been crucial to contributing to the success of ensuring commodity supply.



Other Commodities procured



ACHIEVEMENTS

► Under the USAID | Kenya Pharma project



► Under the UNITAID | CHAI POC project, PHSL shipped point of care equipment and kits for purposes of evaluation, registration and distribution to about 100 laboratory service points.

► Under the USAID | NHP project, PHSL collected from the manufacturer, warehoused, repacked and distributed food by prescription to over 170,000 HIV positive and lactating mothers and malnourished children.

CONCLUSION

Partners working with PHSL have received excellent, efficient and effective supply chain services which have allowed them to focus on other core areas fundamental to acceleration of HIV prevention, care and treatment programs such as policy, governance, and resource mobilizations. Through the various partnerships PHSL services have ensured reliable supply of a range of commodities required in Kenya's national HIV program.

ACKNOWLEDGEMENTS

- USAID
- Chemonics International Inc
- CHAI
- FHI 360

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